

### **Archway Newsletter**

### **New Consultant Joins Archway**

Archway is excited to welcome **Ramir Legacion** to the Archway Systems team. He has over 30 years of experience in working with CAD software such as MicroStation and specializes in Plant including Bentley's <u>OpenPlant Modeler</u> and <u>OpenPlant P&ID</u>. We are excited to be able to offer a new range of products for training with him part of our team - including OpenPlant Modeler, Descartes, and more. His experience spans such companies as Parsons, Fluor, Bechtel, and Bentley Systems.

We hope you welcome him to our team and please contact Archway with any questions you may have regarding these software. Also check out the training classes we've added to our schedule, listed below.

# Report: The Real Deal - Cloud Service Subscription

Did you know that a Cloud Service Subscription (CSS) is sometimes the least costly way to aquire Bentley software? You may not realize what a really great deal a CSS is. If you use a software in less than 5 months of the year, at 4.7% of the perpetual license price, it is the cheapest way to aguire the software.

There are no long term obligations. It only requires signing a Bentley agreement and an upfront deposit at Bentley against future monthly term license use.



Bentley will deduct any monthly use charges from the deposit and send you a quarterly statement. Keep in mind though that the deposit remains your money and any unused portion can be returned to you any time you request it.

For the month you are using the software, it is as if you owned a perpetual license with SELECT support for that month. You get support, any updates, new releases, free Bentley online training and more. You are charged only for the *month* in which a software license is *actually* used while other vendors' subscriptions require you to pay whether you've used the software or not. And with Bentley, there is NO charge if the software is used for 10 minutes or less. If you find you need a different software, no problem, just use it. Change from MicroStation to OpenRoads and the CSS goes right along with you.

## New Class - OpenPlant Modeler Quickstart

This **3 day workshop** is designed for new and existing users to have a hands-on experience in using OpenPlant CONNECT Edition applications. The course utilizes a

#### **ACCELERATE Civil Conference**

The Bentley ACCELERATE Civil
Conference is happening March 16-18,
2020 in Orlando, FL. This conference
features OpenRoads, OpenBridge,
OpenSite and OpenRail with more than 140
sessions. Along with presentations from

combination of lecture and hands-on exercises covering the basics of OpenPlant Modeler. The cost for this class is \$1800. These are the upcoming dates in our Huntington Beach, CA office:

- 2/11 2/13
- 3/17 3/19
- 6/2 6/4
- 7/7 7/9
- 9/1 9/3

Call the office at 714-374-0440 or reply to this email if you would like more information about this class or would like registration paperwork to sign up!

Bentley experts including 2 keynote presentations, there are also Tech Talks, Roundtables, Hands-on Workshops, and User Presentations. Check out the full agenda on the conference website!

Registration is open now and early bird registration is available until February 15, 2020 which saves you \$100 on conference registration! Sign up today to learn the latest in Civil from Bentley and see where their Civil programs are headed in the future. For more information about the conference, visit Bentley's website.





We are a Bentley Platinum Channel Partner - Secure the best prices and service for your Bentley software needs. Buy with us today! We are an Authorized Bentley Product Training Partner - See our current Class Schedule on <u>LearnMicroStation.com</u>

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